

JOHN WAGNER-STAFFORD

RESIDENTIAL LEASING · PROPERTY MANAGEMENT · CROSS-BORDER



CORE STRENGTHS

- Residential leasing & tenant relations
- Cross-border property management
- Lease negotiation, including in Spanish
- Trilingual: English · French · Spanish
- Relocation & housing-systems navigation
- CRM & land-registry systems
- Owner, tenant & newcomer liaison

CONTACT

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I bring hands-on residential leasing and property management experience, combined with a perspective few leasing professionals can offer: I have personally navigated housing systems as both a property professional and as someone relocating across borders. From negotiating leases in unfamiliar markets to managing residential properties in Canada, Mexico, and France, I understand what it takes to make housing transitions smoother—for owners, tenants, and newcomers alike.

I studied for and passed Quebec's real estate licensing exam in French, scoring 83%, and was previously licensed with Royal LePage in both Quebec and Ontario.

I'm looking for a residential leasing or property-management role where hands-on reliability and cross-cultural fluency help owners, tenants, and newcomers navigate housing with less friction.

What I Do

Residential Leasing & Sales

Formerly a licensed real estate agent with Royal LePage in Ontario and Quebec (2008–2013; not currently active), working directly with buyers, sellers, and tenants through the full transaction cycle.

Cross-Border Property Management

Hands-on responsibility for residential properties in Mexico and France, from guest-facing vacation accommodations to the day-to-day care of a historic country estate.

Cross-Cultural Client Relations

Professional English, advanced French, and conversational-to-professional Spanish, combined with firsthand experience relocating internationally and navigating housing and government systems in another country.

Systems & Data Fluency

Comfortable adopting and learning CRM, land-registry, and property-data systems—the same hands-on instinct that shows up across my other work. Trained Ontario realtors on Teranet's GeoWarehouse land-registry platform, in groups of 35 to 350 (full story on page 2).

LICENSING

Royal LePage — Ontario & Quebec (2008–2013, inactive) • Quebec exam in French — 83%

COUNTRIES WORKED

Canada • Mexico • France

LANGUAGES

English • French • Spanish

SYSTEMS

Teranet GeoWarehouse • CRM & property-data tools

Case Study — Cross-Border Property & Leasing Management

Challenge. Manage housing and residential properties across countries, languages, and legal systems—on behalf of owners, and while navigating those same systems personally as a resident and tenant abroad.

Approach. Ran daily operations of a four-unit condo complex in Sayulita, Mexico (guest check-in/out, pool and grounds, on-site guest resource); served as sole caretaker of a 20-hectare, 18th-century estate in France while the owners were abroad (heating and fuel monitoring, grounds crews, daily inspections); and independently negotiated and secured residential leases across three Mexican states—Sonora, Baja California Sur, and Jalisco—entirely in Spanish.

Result. A broad mix of hands-on leasing, property management, and international relocation experience across three countries and three languages—practical confidence in unfamiliar systems, and a genuine ability to relate to residents who are themselves relocating or adapting to a new community.

Supporting Proof Points

Real Estate Licensing — Royal LePage, Ontario & Quebec (2008–2013)

Studied, wrote, and passed the Quebec real estate licensing exam—administered in French—with a score of 83%, then earned licensure in Ontario as well, both with Royal LePage. Sold five properties and negotiated seven rental agreements on behalf of property owners. (Formerly licensed; not currently active.)

GeoWarehouse Training — Teranet

Delivered training for Ontario realtors adopting GeoWarehouse, the land-registry authority's tool for researching ownership, easements, and property status—in groups of 35 to 350, and presenting at industry trade shows.

ACROSS THREE COUNTRIES

